

**SUMMARY OF HOW THE DIFFERENT PROFILE ATTRIBUTES WOULD INTERACT**

The Roles are about what you do.

Suppose a party of the seven roles is planning a settlement of on the frontier. The following is an example of how the roles may express themselves within the context of their activities.

ROLE		ESSENCE	FAMOUS PEOPLE
CONQUEROR (Practicality)	'Tonight we will need a roof over our heads and food and water. Let's find a cave, make a shelter and light a fire. I'll reconnoitre for signs of natives and make sure it's safe'	"To hell with meaning- give me results"	Mao Tse Tung, Churchill, Indira Gandhi, Henry Ford, Martin Luther King
ORGANISER (Information)	'I've been studying the rock type and the ridge up there is limestone and might have caves. Also, this plant species is a variety of sweet potato that we can bake in the fire'	"I'll go anywhere for knowledge"	Margaret Thatcher, Carlos Castenada, Picasso, Socrates, Galileo
INSPIRER (Compassion)	'Once we're settled for the night, I want you all to gather so as we can give thanks for our safety and good fortune'	"How can I support you in your spiritual growth?"	Jesse Jackson, Hitler, Idi Amin, Napoleon, Princess Diana
GUIDE (Leadership)	'Those are all sensible suggestions. You two go and examine the ridge and report back. You fellows find more of that edible root and and bake some up. When we gather after dinner, I'll explain our progress and spell out where we shall settle and how best to do it.'	"The buck stops here"	John F. Kennedy, Paul Getty, Aristotle Onassis, Richard the Lionheart
INNOVATOR (Creation)	'I have designed a device for drawing water out of a well. Although it's a new invention, I think it will work and save us the long trek to the river.'	"If it hasn't happened yet, let me create it". "Let me create it for you"	Leonardo da vinci, William Blake, Michelangelo, Mozart
SUPPORTER (Service)	'Those of you who are cold can come around the fire I've built over here. Hot drinks will be ready in a few minutes. Does anybody need a bit to eat before we start?'	"What can I do to make you feel nurtured"	Mother Theresa, Florence Nightingale, Anna Pavlova
COMMUNICATOR (Expression)	'This is going to be fun! We need to get word to the folks back home about where we are and that we're okay. We've got some stories to tell them!'	"If it is worth knowing, I can tell you about it" "Let me show you how life can be fun"	Charlie Chaplin, Shakespeare, Ronald Reagan, Cleopatra

Your Goals are about what you want to achieve.

Expressions of the Seven Goals:

GOAL		ESSENCE	FAMOUS PEOPLE
GROWTH (Evolution)	'There are so many things to do in life, I don't know where to start'.	"Give me more lessons / experiences"	Galileo, Carlos Castenada, Indira Ghandi, Marie Antionette
RE-EVALUATION (Simplicity)	'There is an underlying theme to my life that I'm spending years contemplating'	"Let's take stock"	Thoreau, and often (but not always) people with physical disability
ACCEPTANCE (Tolerance)	'Sometimes I sacrifice being an honest person for being a nice person'	"That's fine"	John F. Kennedy, Carl Jung, Aristotle
DISCRIMINATION (Sophistication)	'I am a sophisticated person and I draw the line here'	"Is it good enough?"	Vincent van Gogh, Marilyn Monroe
SUPPORT (Devotion)	'If I can't devote myself to someone or something I feel hollow and empty'	"Let me devote myself to this worthy cause"	Mother Theresa, Joan of Arc
ASSERTION (Dominance)	'I can show you what to do – I'll lead the way'	"We're here to win"	Alexander the Great, Mozartm, Julius Ceasar, Karl Marx
FLOW (Freeflowing)	'No need to be concerned – everything will work out fine'	"Let's go with the flow"	Buddha

Your Mode is about How you get to your goal.

Expressions of the seven Modes :

MODE		ESSENCE	FAMOUS PEOPLE
DYNAMIC (Dynamism)	'I've got people to meet, places to go & things to do – either keep up or get left behind!'	"My way or else"	Muhammed Ali, Adolf Hitler, Idi Amin, Shirley Temple.
PERSEVERANCE (Persistence)	'No matter what comes up, I'm going to finish this' (Thomas Edison tried 10 000 experiments before he created the light bulb!)	"We'll do it till we get it right"	Ernest Shackleton, Thomas Edison, plus many entries in the Guinness Book of Records !
FIRE & INTENSITY (Passion)	'Let's do it now and to hell with the consequences', Yay!	"Let's do it right now"	Mozart, Joan of Arc, Vincent van Gogh, Shakespeare
RESERVED (Restraint)	'What I express is precisely what I wish to express –I hold in my feelings'	"Let's do it quietly and with elegance"	Candice Bergen, Marlon Brando, Ernest Hemingway
POWER (Authority)	'I know what I am talking about so let me handle the situation'	"Let's do it my way"	Mao Tse Tung, Malcolm X, Machiavelli
CAUTION (Deliberation)	'I'm not sure whether this is the right thing to do, let's think about the consequences"	"Be careful"	
OBSERVATION (Clarity)	'I like to learn by watching how things are done'	"Let's see"	Julia Child, Carlos Castenada, Aristotle, Francis Bacon

## The Purpose in our Dragons or Stumbling Blocks

The chief stumbling blocks are set up so that we can learn about the characteristics and consequences of that particular fear. It neutralises our efforts towards achieving our goal. We have a goal to strive for in life as well as a mode of achieving it, so why would we need to throw a spanner in the works by creating stumbling blocks to prevent us from getting there??

1. If we had no handicaps, if we remembered and used our full capacities, we would breeze through life and win without ever having to interact with others or ourselves. It would be a bit like playing scrabble with a huge dictionary on your lap and an infinite supply of letters at your disposal – in short, there would be no game!
2. Our dragons or stumbling blocks, unlike our role, goal and mode, can actually be erased – eliminating it allows the true personality to shine through. Achieving this feat can transform your life and bring you closer to your goal.
3. When you know your primary dragons, you know specifically where they tend to trip you up. For example, "It's not that I am a no good pile of garbage; it's that my primary dragon is self-devaluation and I put myself down unnecessarily". Or, "It's not that I am slow-witted, it's that my chief dragon is impatience and I don't allow myself or even other people enough time to learn"
4. When you go easy on yourself for tripping over your stumbling block, you become more self-accepting. In tolerating your own blocks, you also become more tolerant or at least understand, those of others.